

**GOLF COMMISSION MINUTES**  
**OF**  
**April 12, 2018 MEETING**

**ATTENDED: Dean Godek, Dan Michaels, Mike Dobise & Mario Tedeschi**  
**GUESTS: Dan Shay, Bill Murphy, Gene Mutti, Mike Raschilla, Ed Mozelewski, Bob Rivkin, William Clark & Mayor William Sapelli**

Meeting started at 4:02PM.

Review of last meeting minutes by Dan M., minutes accepted motion by Dan M. second by Mike

Mayor Sapelli: Discussed why Course was purchased

- Golf was a money-making option and to not let houses on property
- Said to “let’s give course a good shot to run as a course”
- Roberto resigned Monday, April 9, 2018 at 4PM
- Has assistance for food
- Opening day for April 13, 2018
- Posted Position – Got “emergency posting” from Union

Dan Shay: Feels comfortable about course

- RE: Golf Now asked who in the room has been receiving notifications? – only Dan M.

Bartender: Name not given: (with men’s golf association)

- What is going on with Rates for members and employees
- Mayor to weigh in on issue

Bill: will association still have blocked time

- Dean cannot imagine not

Bob Rifkin:

Q: Who is in charge of hiring/scheduling employees?

A: Mayor: new person to make decision not Mayor or commission

Q: Are employees to get special rates and hours to offset – IE. What are benefits?

A: Mayor does not agree with totally free

Dean: Mentioned 17 free golfers

Mayor – All about doing the right thing, mentioned “free is not going to happen”

Bartender: Discussed T times Associations uses and plenty of time for others to play

Dan M.: Comments – We as commission have no say and can play in any group

Received: Copy of Agawam Golf Course Men’s Association 2018 By-Laws for public records

Will Clark: Asked about audit  
Mayor: Compiled information

#### Mayor Comments Cost

- Has got interested people for the Golf Manager position
- Gave appreciation to Dan and staff for helping out with transition
- Mentioned remodel and pricing and menu
- Staff is covered for weekend
- Said we are ready to open
- Joel Illouz – Food Director for Schools has been helping

Dan: Discussed trees & brush issues that have been resolved

Dean: Who do we have for help?

Dan: 1 Fulltime and another 40 hours coming in

Dan M: will you build/work on damaged T?

Dan: Yes, soon.

Dean – Mentioned keep Friday prices the same as last year.

All Agree

Will work with Pro for pricing

Mayor – Domestic beer \$3.00 not \$4.00

Dan beer sales down 20%

Bartender – Down to \$3.50 for a while still did not sell much

Very little beer cart sales. Issues with cart and personnel.

Mario \$4.00 vs. \$3.00 still made a good profit even though sale off.

Dan: Most courses \$3.00/Beers

- Motion by Mario 2<sup>nd</sup> by Dan
- Make beer \$3.00 all in favor 12oz. beer, special imported \$4.00, L \$5.00

Joel Illouz – runs food services for school mentioned filthy condition. Discussed simple menu and pricing, \$6.00 Burger etc. Discussed food 10 – 7 PM hours, just helping out, jobs are posted

Dan M.: Wanted to mention he believes facility was not filthy and wanted that mentioned for the record.

Dan S.: Discussed many items have gotten better

How do members pay for Friday who have not yet paid for membership?

Mayor: Pay – get credit if necessary

Dan Michaels made a motion to adjourn 2<sup>nd</sup> by Mike Dobise 4:56 PM.

See attached reports: Agawam Golf Course Men's Association 2018 By-Laws

The next meeting TBA