Town of Agawam
Stormwater System Assessment and Utility/Fee Planning Project

Business Workshop

January 16, 2018
Agenda

6:30 - 6:40p: Welcome and Introductions

6:40 - 6:45p: Project Overview

6:45 - 7:05p: Stormwater Program
  ► Municipal stormwater system
  ► Existing activities and costs
  ► Future needs, costs, and level of service

7:05 - 7:25p: Funding Options
  ► Existing funding options
  ► Stormwater utility overview
  ► Data analysis

7:25 - 7:35p: Break

7:35 - 8:00p: Agawam Funding Analysis
  ► Funding analysis
  ► Sample properties
  ► Feedback and discussion
Project Overview

**Rationale and Need**

Why are we here?

► The Town has existing stormwater problems.
► Stormwater management needs are increasing.
► The Town has limited resources and funding.
► We have the ability to solve these problems and manage stormwater better, but it will cost more.
► What’s the best approach to move forward?
Project Overview

Goals

MassDEP s319 Grant: Project 16-06/319

Goals:

1. Obtain a local consensus on Agawam’s current and future stormwater management program needs, priorities and costs.

2. Execute a robust public engagement process to promote a deep understanding of stormwater issues and funding needs.

3. Study the possibility of establishing a stormwater utility in Agawam.

4. Develop recommendations and a consensus for next steps.
Project Overview

Roles and Responsibilities

► Project Team:
  ► Town Staff – provide input on stormwater management program, costs, priorities, and policy recommendations
  ► Pioneer Valley Planning Commission – manage grant, review project deliverables, conduct public education and outreach, support GIS updates
  ► Amec Foster Wheeler – guide study, facilitate meetings, and provide technical analysis and report writing
  ► Videographer – develop an informational stormwater video

► Advisory Task Force:
  ► Attend 6 meetings
  ► Provide input throughout the project
  ► Provide recommendations for consideration by the Town Council and the general public

► Public Meeting and Workshop Attendee Feedback:
  ► 2 public meetings
  ► Senior citizens workshop
  ► Clergy representatives workshop
  ► Business workshop

► Town Council:
  ► Participate in Task Force and Public Meetings
Combined Sewer Overflows:
► 10 removed in Agawam between 1980s-2000
Stormwater Program

Municipal Stormwater System

Storm Drain Infrastructure:
- 512 Outfalls
- 4,757 catch basins
- 2,352 manholes
- 121.5 miles drain pipe
- 3.2 miles culverts
- Estimated replacement value is approx. $150 million
### Stormwater Program

**Municipal Stormwater System**

<table>
<thead>
<tr>
<th>Year</th>
<th>Feet of Pipe</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pre 1960</td>
<td>8,937</td>
<td>1.4%</td>
</tr>
<tr>
<td>1960-69</td>
<td>29,213</td>
<td>4.6%</td>
</tr>
<tr>
<td>1970-79</td>
<td>69,018</td>
<td>10.8%</td>
</tr>
<tr>
<td>1980-89</td>
<td>55,860</td>
<td>8.7%</td>
</tr>
<tr>
<td>1990-99</td>
<td>24,103</td>
<td>3.8%</td>
</tr>
<tr>
<td>2000-09</td>
<td>79,278</td>
<td>12.4%</td>
</tr>
<tr>
<td>2010+</td>
<td>6,267</td>
<td>1.0%</td>
</tr>
<tr>
<td>No Data</td>
<td>368,602</td>
<td>57.5%</td>
</tr>
<tr>
<td>Total</td>
<td>641,278</td>
<td>100.0%</td>
</tr>
</tbody>
</table>

Note that Agawam’s population has nearly doubled since the 1960s.
**Stormwater Program**

**Agawam DPW Activities**

**Existing Activities:**

- Catch basin cleaning
- Street sweeping
- Drainage structure repair and replacement
- Culvert cleaning, repair and replacement
- Management of stormwater treatment facilities
- Road shoulder and ditch repair
- Flood response and related improvements
- Engineering and planning for upgrades
- Drainage mapping and assessments
- Stormwater permit compliance
Stormwater Program

All Stormwater Related Expenditures

<table>
<thead>
<tr>
<th>Functional Category</th>
<th>FY '17 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Stormwater Program Administration</td>
<td>$37,676</td>
</tr>
<tr>
<td>2. Stormwater Operations and Maintenance</td>
<td>$586,799</td>
</tr>
<tr>
<td>3. Drainage Engineering and Stormwater Management Planning</td>
<td>$135,725</td>
</tr>
<tr>
<td>4. Regulatory Compliance/Enforcement</td>
<td>$100,917</td>
</tr>
<tr>
<td>5. Stormwater Capital Improvement Projects and Equipment</td>
<td>$31,456</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$892,571</strong></td>
</tr>
</tbody>
</table>

Preliminary costs are derived primarily from:

- Existing and estimated budget items
- Estimated personnel (labor) efforts – approx. 5 full time employees (FTEs)
- Contractors and expenses
Stormwater Program

Functional Approach for All Expenditures

1. Stormwater Program Administration
   - General administration (budgets, personnel, management, etc.)
   - Grant application/management
   - Internal/external project coordination

2. Stormwater Operations and Maintenance
   - Catch basin repairs
   - Storm drain and culvert repairs
   - Street sweeping
   - Catch basin cleaning
   - Storm cleanup/flood relief response
   - Ditch/channel maintenance
   - Equipment maintenance/repair

3. Drainage Engineering and Stormwater Management Planning
   - System conditions inspection/video
   - Asset management
   - Planning/design of collection system upgrades
Stormwater Program

3. Drainage Engineering and Stormwater Management Planning (*continued*)
- Planning/design of collection system upgrades
- Planning/design of stormwater treatment (BMPs)
- Drainage design standards and bylaws
- System mapping and database management
- Water quality monitoring
- Public involvement/outreach

4. Regulatory Compliance/Enforcement
- MS4 permit compliance
- Review and approval of stormwater plans
- Construction inspections and reporting
- BMP inspection and enforcement

5. Stormwater Capital Improvement Projects and Equipment
- Minor projects: drainage improvements (existing systems)
- Major projects: new infrastructure/BMPs
- Capital equipment
Stormwater Program

Future Needs: Infrastructure

Additional Needs:
► Ongoing operation and maintenance (repairs & reconstruction) challenges
► Maintenance backlog of deteriorated storm drain infrastructure
► Culvert failures: North Street culvert is severely deteriorated, resulting in bank erosion for White Brook
► Pipe failures: Westford Circle outfall pipe separation and erosion
► Detention pond maintenance: private maintenance is not performed, resulting in failure and burden upon the municipal system
► Undersized pipes to convey flow
► Sanitary sewer cross-connections
Stormwater Program

Future Needs: Water Quality

Impaired Water Bodies:

► Connecticut River
  ► E. coli, nutrients, total suspended solids (TSS), and PCBs in fish tissue
  ► Long Island Sound TMDL (nitrogen) – applies to Agawam
  ► Incorporated into EPA stormwater permit

► Potential Causes of Impairments:
  ► Urban stormwater runoff
  ► Illicit discharges
  ► Sanitary sewer I/I and SSOs
  ► Septic systems
  ► Waterfowl
  ► Pet waste
Stormwater Program

Future Needs: Flooding

Known Problem Areas:
- Arnold Street (north) – flooding during heavy storms, failed infiltration system
- Meadow Street near Joseph Street – heavy storms overwhelm undersized pipes
- Fairview Street and Federal St. Ext. – flooding due to tree roots in pipes
- Basement flooding during extreme storms
- Increased intensity of storms and resulting flooding and erosion
Stormwater Program

Example Problem Areas
Small Municipal Separate Storm Sewer System (MS4) General Permit

- Re-issued by EPA on April 4, 2016
- Becomes effective July 1, 2018
- Replaces prior MS4 permit issued in 2003

Who is regulated?
- 26 MS4s in Pioneer Valley
- 260 MS4s across MA

Note: Pelham and Westhampton obtained waivers.
Stormwater Needs
Advisory Task Force feedback

“We need a better stormwater management program because:”

► Aging infrastructure – 5 votes
► Flooding problems – 5 votes
► Erosion of channels and streams – 4 votes
► Water quality problems – 3 votes
► Wastewater or septic pressures – 3 votes
► Drinking water protection – 3 votes
► Compliance requirements – 2 votes
► Preserve recreation or fisheries – 2 votes
► Ecological concerns – 2 votes
► Understanding of the stormwater system / data quality – 1 vote
► Beach closures or swimming restrictions – 0 votes
► Preservation of property value – 0 votes
► Development pressures – 0 votes
► Prevent lawsuits – 0 votes

Everyone got 5 votes
# Stormwater Program
## Summary of Current and Future Costs

### Preliminary Estimate (moderate level of service):

<table>
<thead>
<tr>
<th>Functional Category</th>
<th>FY '18</th>
<th>FY '19</th>
<th>FY '20</th>
<th>FY '21</th>
<th>FY '22</th>
<th>FY '23</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Stormwater Operations and Maintenance</td>
<td>$735,799</td>
<td>$1,027,446</td>
<td>$1,126,618</td>
<td>$1,179,723</td>
<td>$1,197,723</td>
<td>$1,215,723</td>
</tr>
<tr>
<td>4. Regulatory Compliance / Enforcement</td>
<td>$100,917</td>
<td>$175,950</td>
<td>$179,269</td>
<td>$179,269</td>
<td>$179,269</td>
<td>$179,269</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$1,046,071</strong></td>
<td><strong>$1,630,481</strong></td>
<td><strong>$1,953,593</strong></td>
<td><strong>$1,973,628</strong></td>
<td><strong>$2,040,778</strong></td>
<td><strong>$2,032,568</strong></td>
</tr>
</tbody>
</table>

### Key Considerations:
- $880,138 – net average increase
- Increase of ~2.5 FTEs
- Increased contractor costs
- Includes $250K for minor and major capital projects
  - Budget needs to be refined over time based on new data from future assessments.
- FY ’19-23 (5-yr avg.): $1,926,209
Stormwater Program

Summary of Future Costs

Example Major Capital Project:

- ~$324,900 (Fairview St. / Federal St. Ext.)
- Flooding during heavy rainstorms

| ITEM # | ITEM | UNIT | QUANT. | UNIT PRICE | HDPE PIPE 24X24X8 CB Cover | RCP PIPE 24X24X8 CB Cover | HDPE PIPE CB Top-Type "C" | RCP PIPE CB Top-Type "C"
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>12&quot; HDPE</td>
<td>LF</td>
<td>1590</td>
<td>$6.50</td>
<td>$10,335.00</td>
<td>-</td>
<td>$10,335.00</td>
<td>-</td>
</tr>
<tr>
<td>6</td>
<td>12&quot; RCP</td>
<td>LF</td>
<td>1590</td>
<td>$8.07</td>
<td>-</td>
<td>$12,831.30</td>
<td>-</td>
<td>$12,831.30</td>
</tr>
<tr>
<td>9</td>
<td>25 LB BUCKET LUBE</td>
<td>EA</td>
<td>1</td>
<td>$45.95</td>
<td>-</td>
<td>-</td>
<td>$45.95</td>
<td>-</td>
</tr>
<tr>
<td>10</td>
<td>2' CB SUMP</td>
<td>EA</td>
<td>14</td>
<td>$267.00</td>
<td>$3,738.00</td>
<td>$3,738.00</td>
<td>$3,738.00</td>
<td>$3,738.00</td>
</tr>
<tr>
<td>11</td>
<td>2' CB RISER SOL</td>
<td>EA</td>
<td>14</td>
<td>$208.00</td>
<td>$2,912.00</td>
<td>$2,912.00</td>
<td>$2,912.00</td>
<td>$2,912.00</td>
</tr>
<tr>
<td>12</td>
<td>4' CB KO C-RISER (4' High wit)</td>
<td>EA</td>
<td>14</td>
<td>$320.00</td>
<td>$4,480.00</td>
<td>$4,480.00</td>
<td>$4,480.00</td>
<td>$4,480.00</td>
</tr>
<tr>
<td>13</td>
<td>TYPE &quot;C&quot; BIT CURB CB TOP</td>
<td>EA</td>
<td>14</td>
<td>$420.00</td>
<td>-</td>
<td>-</td>
<td>$5,936.00</td>
<td>-</td>
</tr>
<tr>
<td>14</td>
<td>24&quot; x 24&quot; x 8&quot; Flange CB Fram</td>
<td>EA</td>
<td>14</td>
<td>$408.92</td>
<td>$2,712.28</td>
<td>$2,712.28</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>15</td>
<td>CB Hood, Cast Iron</td>
<td>EA</td>
<td>14</td>
<td>$88.96</td>
<td>$1,245.44</td>
<td>$1,245.44</td>
<td>$1,245.44</td>
<td>$1,245.44</td>
</tr>
<tr>
<td>16</td>
<td>48&quot; x 4&quot; BASE EXT WHOLE</td>
<td>EA</td>
<td>7</td>
<td>$374.00</td>
<td>$2,618.00</td>
<td>$2,618.00</td>
<td>$2,618.00</td>
<td>$2,618.00</td>
</tr>
<tr>
<td>17</td>
<td>3&quot; x 48&quot; CONE W/24&quot; OPNG</td>
<td>EA</td>
<td>7</td>
<td>$192.00</td>
<td>$1,344.00</td>
<td>$1,344.00</td>
<td>$1,344.00</td>
<td>$1,344.00</td>
</tr>
<tr>
<td>18</td>
<td>48&quot; X 1' RISER PER FT</td>
<td>PF</td>
<td>9</td>
<td>$64.00</td>
<td>$576.00</td>
<td>$576.00</td>
<td>$576.00</td>
<td>$576.00</td>
</tr>
<tr>
<td>19</td>
<td>48&quot; CONSEAL JOINT</td>
<td>EA</td>
<td>12</td>
<td>$8.00</td>
<td>$96.00</td>
<td>$96.00</td>
<td>$96.00</td>
<td>$96.00</td>
</tr>
<tr>
<td>20</td>
<td>Massachusetts 26&quot;x8&quot; Frame &amp;</td>
<td>EA</td>
<td>7</td>
<td>$395.44</td>
<td>$2,768.08</td>
<td>$2,768.08</td>
<td>$2,768.08</td>
<td>$2,768.08</td>
</tr>
</tbody>
</table>

**SUBTOTAL** = $35,824.80 $38,367.05 $36,048.52 $38,500.77

**COST** (INSTALL)

| ITEM # | ITEM | UNIT | QUANT. | UNIT PRICE | HDPE PIPE 24X24X8 CB Cover | RCP PIPE 24X24X8 CB Cover | HDPE PIPE CB Top-Type "C" | RCP PIPE CB Top-Type "C"
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>21</td>
<td>PIPE, 8&quot; - 13&quot;</td>
<td>LF</td>
<td>1590</td>
<td>$55.00</td>
<td>$3,245.50</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>23</td>
<td>DMH &amp; CB</td>
<td>EA</td>
<td>21</td>
<td>$1,100.00</td>
<td>$1,100.00</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

**SUBTOTAL** = $110,550.00

**TOTAL** = $146,374.80 $148,917.05 $146,598.52 $149,140.77

Cold patch for Trenches

| ITEM | UNIT | QUANT. | UNIT PRICE | HDPE PIPE 24X24X8 CB Cover | RCP PIPE 24X24X8 CB Cover | HDPE PIPE CB Top-Type "C" | RCP PIPE CB Top-Type "C"
|------|------|--------|------------|-----------------------------|----------------------------|-------------------------|-------------------------|

**TOTAL** = $161,650.80 $164,193.05 $161,874.52 $164,416.77
Stormwater Program
Level of Service

Future program considerations:
► Level of service options
► Setting expectations
► Solving problems
► Program growth over time

Source: https://www.portlandoregon.gov/bes/52501

Note: that this is an ongoing discussion...
The American Water Works Association is a trade group that prepares manuals and best practice guidance for public water utilities.

Based on life expectancy of pipes and related infrastructure, they recommend that utility operators invest 1-2% of the value of their assets in annual maintenance (older systems at the higher end) and 1-2% in capital replacement or capital reserves.

A rough estimate of the replacement value of Agawam’s existing stormwater infrastructure is $150M.

- For O&M at 1% - $1.5M/yr.
- For Capital at 1% - $1.5M/yr.

$3M is a reasonable LOS and a goal for program growth.

Agawam Storm Drain Infrastructure:
- 512 Outfalls
- 4,757 catch basins
- 2,352 manholes
- 121.5 miles drain pipe
- 3.2 miles culverts
Stormwater Program
Moderate and Higher Level of Service

► $1,926,209 – moderate level of service
  ► $880,138 – net increase
  ► $250K for capital projects

► $2,149,800 – higher level of service
  ► $1,103,729 – net increase
  ► Additional $250K for capital projects starting in FY ‘21

Preliminary Estimate (higher level of service):

<table>
<thead>
<tr>
<th>Functional Category</th>
<th>FY ‘18</th>
<th>FY ’19</th>
<th>FY ’20</th>
<th>FY ’21</th>
<th>FY ’22</th>
<th>FY ’23</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Stormwater Operations and Maintenance</td>
<td>$735,799</td>
<td>$1,027,446</td>
<td>$1,126,618</td>
<td>$1,184,723</td>
<td>$1,207,723</td>
<td>$1,230,723</td>
</tr>
<tr>
<td>4. Regulatory Compliance / Enforcement</td>
<td>$100,917</td>
<td>$175,950</td>
<td>$179,269</td>
<td>$179,269</td>
<td>$179,269</td>
<td>$179,269</td>
</tr>
<tr>
<td>Total</td>
<td>$1,046,071</td>
<td>$1,630,481</td>
<td>$2,035,593</td>
<td>$2,312,268</td>
<td>$2,386,090</td>
<td>$2,384,568</td>
</tr>
</tbody>
</table>
# Funding Options

## Common Methods

### Common Methods for Funding Stormwater Programs

<table>
<thead>
<tr>
<th>General Fund</th>
<th>User Fee</th>
<th>Sponsors</th>
<th>Fines</th>
</tr>
</thead>
<tbody>
<tr>
<td>Impact Fee</td>
<td>Bonds</td>
<td>Special Assessment</td>
<td>Tax Set-aside</td>
</tr>
<tr>
<td>Shared Costs</td>
<td>Inspection Fees</td>
<td>Grants</td>
<td>Chapter 90</td>
</tr>
</tbody>
</table>
Funding Options

Primary Options

User-Fee vs. Tax Revenue

► **Favored Option: Stormwater Utility (user fee)**
  ► Based on impervious cover, not property value
  ► Dedicated funding, stormwater only
  ► Opportunities for credit
  ► City Council vote to establish

► **Other Options**
  ► **Tax Increase** – based on property value
  ► **Municipal Water Infrastructure Investment Fund** *(MGL Chapter 259, Section 39M)*
    ► Based on property value (surcharge up to 3%)
    ► Use of funds is not limited solely to stormwater
How Does it Work?

- Fees assigned to a parcel for services provided
- Fee is proportional to the stormwater burden on the stormwater system/program
- More impervious areas…
  - …more stormwater runoff…
  - …larger burden on the system…
  - …larger user fee
- Therefore, even tax-exempt properties contribute (universities, hospitals, and religious institutions, etc.)
- Not a “Rain Tax” – Value of the Property is Not Considered
Stormwater Utility Overview

Funding Approach

Key Components:
- Rate Methodology – the metric used to assess the impacts of stormwater runoff to the system (e.g., impervious area (IA)).
- Rate Structure – the metric used to distribute costs among users (e.g., flat rate, tiers, etc.).
- Billing Units – the size of the IA to which a fee is assigned based on the rate structure.

Analogy for water utility:
- Water consumption
- Cubic feet of water; increasing rates for water use over 4,000 cubic feet
- $1.90 per hundred cubic feet of water

Impervious Area = 3,250 square feet (typical residential property in Agawam)
Stormwater Utility Overview

Key Benefits

Key Advantages

▶ **It is Stable** because it is not as dependent on the vagaries of the annual budgetary process as taxes are.

▶ **It is Adequate** because a typical stormwater fee is based on a well thought out stormwater program to meet the needs and demands of the community, as well as other program drivers (e.g., water quality, regulations).

▶ **It is Flexible** because fees can be structured in multiple ways, and the program can be managed to fund activities based on changing priorities and needs.

▶ **It is more Equitable** than most other funding sources because the cost is borne by the user on the basis of demand placed on the drainage system.
Stormwater Utility Overview
National Trends for Stormwater Utilities

> 1,600 utilities / dedicated funds

National Statistics*
Avg. Population = 70,765
Median Population = 18,390
Smallest = 88 (Indian Creek Village, FL)

*Source: Stormwater Utility Survey 2016, Warren Campbell, Western Kentucky University

Source: Stormwater Utility Survey 2016, Figure 1, Warren Campbell, Western Kentucky University
Stormwater Utility Overview

Sample Stormwater Utility Rates in Massachusetts

Average Residential Stormwater Fees

► **Reading** (pop. 24,747)
  - $3.33/Month
  - $400,000 annual revenue

► **Newton** (pop. 85,146)
  - $6.25/Month
  - $1,750,000 annual revenue

► **Northampton** (pop. 28,540)
  - $7.50/Month
  - $1,940,000 annual revenue

► **Chicopee** (pop. 55,298)
  - $8.33/Month
  - $1M annual revenue

Notes:
- Programs, fees and revenue can vary widely.
- Revenue potential also varies based on rate structure and rate payers (e.g., residential versus non-residential make-up).
- Fees are for average residential properties – some rate structures include increasing fees for larger residential properties, such as Northampton.
Agawam Data Analysis

Impervious Cover and Parcel Analysis

- GIS data was updated and analyzed to determine parcel boundaries and impervious area (IA).
- Aerial photography and GIS tools were used to perform an initial identification of impervious area per parcel in Agawam.
  - The analysis identified 9,179 developed parcels (having at least 200 SF of IA) with a total of 78,678,230 SF of IA
GIS data was updated and analyzed to determine parcel boundaries and impervious area (IA).

The GIS data was then linked to the Town Assessor’s files by parcel ID. Using the Assessor’s land use codes, properties where designated Single-Family Residential (SFR) or Non-Single-Family Residential (NSFR).

- Of the 9,179 developed parcels: 84% or 7,710 are SFR and 16% or 1,469 are NSFR.
- The SFR properties contained 30,464,260 SF of IA
- The NSFR properties contained 48,213,970 SF of IA
Billing unit is based on a set Flat Billing Rate

- **For Agawam, a 1,000 SF billing unit was selected.** This is large enough to minimize minor issues in using aerial photography to determine IA but small enough to recognize differences in property runoff impacts.
- Eliminates the need to assign land use codes to property, as all properties are billed on the same basis.
- Requires more accurate IA calculation on all SFR properties, but billing will align more closely with actual IA on properties across Town

### Agawam Data Analysis

#### Preliminary Stormwater Rate Structure

<table>
<thead>
<tr>
<th></th>
<th>Single Family Residential</th>
<th>Non-Single Family Residential</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Parcels</td>
<td>7,710</td>
<td>1,469</td>
<td>9,179</td>
</tr>
<tr>
<td>Total IA (SF)</td>
<td>30,464,260</td>
<td>48,213,970</td>
<td>78,678,230</td>
</tr>
<tr>
<td>Billing Units</td>
<td>30,499</td>
<td>48,253</td>
<td>78,702</td>
</tr>
</tbody>
</table>
Agawam Funding Analysis

Basic Approach for Calculating Fees

► Measured impervious surface for each parcel using aerial photos and GIS.
► Billing units are calculated based on 1,000 square foot increments
► Total program costs ÷ billing units = $/billing unit
Divide the total annual revenue needed by the amount of available billing units (1,000 sf IA billing unit):

Calculation for moderate level of service:
$2,052,519 \div 78,702 \text{ billing units} = $26.08
or $26.08 per 1,000 sf of IA per year.

Note: this is a preliminary analysis and the rate is dependent on final policies, data, and revenue needs.

Assumptions: the above calculation assumes annual revenue needs for a moderate level of service including 3% revenue for the credit program, 2% revenue for bad debt, and $30,000 in costs for fee management activities (e.g., billing, collection, database management) = $126,310.
Revenue from Real Property Tax (2018): $60,032,566

Tax rates: Residential $16.61/$1,000 and Commercial $31.47/$1,000

Estimated tax increase to fund increased program entirely from property tax (note: tax exempt properties would not pay under this scenario)

► Moderate LOS ($1,926,209 - $1,046,071) = $880,138 +1.5%
► Higher LOS ($2,149,800 - $1,046,071) = $1,103,729 +1.8%

Potential tax decrease if current program costs ($1,046,071) is funded by fee: -1.7%

This is a preliminary estimate and will change based on final funding policies (decisions) by the Town and fees assessed for public properties.
Revenue is the same from both property classes under each funding approach, but the 1,000 sf basis (stormwater utility) does not consider property value and recognizes differences in properties and their runoff. Also, every property pays under a stormwater utility.
Typical single-family home in Agawam valued at approximately $250,000 and has 3,250 SF of IA

Stormwater Fee
Preliminary Estimate of fees
- Moderate LOS program - $78 per year
- Higher LOS program - $88 per year
- Plus potential tax savings of 1.7% or $72.36

Property Tax
Current property tax on $250,000 = $4,153 per year
  - 1.5% increase = +$60.88 (moderate LOS)
  - 1.8% increase = +$76.35 (higher LOS)
Agawam Funding Analysis

**Tax Versus Fee - Commercial**

Varies Widely - Depends on footprint, number of stories, and value

**Allied Floor**
Tax value = $552,500  
IA = 47,402 SF

**Stormwater Fee**
Preliminary estimate of fees
- Moderate LOS program = $1,225/yr
- Higher LOS program = $1,370/yr
- Plus potential tax savings of 1.7% or $303

**Property Tax**
Current property tax on $552,500 = $17,387 per year  
1.5% increase = +$255  
1.8% increase = +$320

---

**Country Manor Apts.**
Tax value = $3,347,700  
IA = 51,612 SF

**Stormwater Fee**
Preliminary estimate of fees
- Moderate LOS program = $1,356/yr
- Higher LOS program = $1,516/yr
- Plus potential tax savings of 1.7% or $1,836

**Property Tax**
Current property tax on $3,347,700 = $105,352 per year  
1.5% increase = +$1,545  
1.8% increase = +$1,937
Upcoming examples do not include:

► Potential credits that properties may obtain
► Tax obligation for existing program (already paying for existing through taxes)
  – preliminary fees represent existing and future costs
► Fee versus tax comparisons are provided at the end

Note that these is a preliminary funding analysis and estimates of financial impacts will change based on final funding policies (decisions) by the Town.
Agawam Funding Analysis

Sample Properties

Single Family Home - Morningside Circle

Estimated Impervious Area

► 2,889 SF

Preliminary Annual Range of Rates:

1,000 SF Billing Unit

► Moderate LOS - $26.08 x 3 = $78.24
► Higher LOS – $29.16 x 3 = $87.48
Agawam Funding Analysis

Sample Properties

Single Family Home - Colemore St

Estimated Impervious Area

► 4,797 SF

Preliminary Annual Range of Rates:

1,000 SF Billing Unit

► Moderate LOS - $26.08 x 5 = $130.40
► Higher LOS - $29.16 x 5 = $145.80
Agawam Funding Analysis

Sample Properties

Tax-Exempt Property - Feeding Hills Church

Estimated Impervious Area
► 40,899 SF

Preliminary Annual Range of Rates:
1,000 SF Billing Unit
► Moderate LOS - $26.08 x 41 = $1,069.28
► Higher LOS - $29.16 x 41 = $1,195.56
Agawam Funding Analysis
Sample Properties

Commercial Property -
Allied Floor

Estimated Impervious Area
► 47,402 SF

Preliminary Annual Range of Rates:
1,000 SF Billing Unit
► Moderate LOS - $26.08 x 47 = $1,225.76
► Higher LOS - $29.16 x 47 = $1,370.52
Agawam Funding Analysis

Sample Properties

Commercial Property - Sarat Ford

Estimated Impervious Area

► 142,996 SF

Preliminary Annual Range of Rates:

1,000 SF Billing Unit

► Moderate LOS - $26.08 x 143 = $3,729.44
► Higher LOS - $29.16 x 143 = $4,169.88
Agawam Funding Analysis

Sample Properties

Commercial Property - HP Hood (2 parcels)

Estimated Impervious Area
► 509,385 SF

Preliminary Annual Range of Rates:

1,000 SF Billing Unit
► Moderate LOS - $26.08 x 509 = $13,274.72
► Higher LOS - $29.16 x 509 = $14,842.44
Commercial Property -
Six Flags
Estimated Impervious Area
► 2,414,275 SF

Preliminary Annual Range of Rates:
1,000 SF Billing Unit
► Moderate LOS - $26.08 x 2,414 = $62,957
► Higher LOS - $29.16 x 2,414 = $70,392
What Comes Next

1. Finalize recommendations
2. Council review and approval of next steps
3. Continue public engagement process
4. Potential ordinance review and implementation
5. Continue with steps to build program and funding mechanism
6. Develop credit program
7. Schedule for full implementation - sometime in 2019
Feedback and Discussion

► Overall concerns
► Thoughts on stormwater program needs and level of service
► Thoughts on funding approaches
► Recommendations and suggestions on next steps